#### APPLICATION PURSUANT TO PHL §3010 FOR TRANSFER OF ASSETS

### NORTHERN AMBULANCE CORPS, LLC to

## MONROE MEDI-TRANS, INC. d/b/a MONROE AMBULANCE <u>TABLE OF CONTENTS</u>

- A. Application for Transfer of Ownership (DOH 3777)
- All officers, directors and operations managers of Purchaser

Affirmations of Fitness and Competency (DOH 3778)

Statement of Purpose and Intent (signed by both Parties)

Statement of Current Ownership/Officers and Directors of Seller

- D. Resume of New Owner including Organizational Chart
- D. Resume of New Owner including Organizational Chart
- E. Deficiency Notices and Malpractice Actions (Purchaser)
- G. Statement of End Ownership

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- H. List of Officers and Directors post transfer
- I. Primary Operating Territory Map
- J. Department of Health Ambulance Operating Certificate

### Exhibit A

## Application for Transfer of Ownership

NEW YORK STATE DEPARTMENT OF HEALTH Bureau of Emergency Services and Trauma Systems

#### Application for New Service, Expansion of Primary Operating Territory or Transfer of Ownership

Application for (check one)				ervice (check one)	
New service (Sections A,B,C,D,F)			Ambulance		
Expansion of Primary Operating Territory for existing service				ALS First Responder	
Transfer of existing service operating authority (Sections A,D	,E,F)				
Section A Organizational Structure					
For a corporation, attach a copy of certificate of incorporation, any D parent corporations or sub-corporations. For LLC attach a copy of NY	BAs and a listing of all owners' stoo S DOS Application For Authority.	ckholders, p	rincipals, inves	tors and/or	
Name of Service	DOH Agency Code	Federa	l Employer Ide	ntification Number	
Northern Ambulance Corps, LLC	0734	54-2	133804		
Address	City	State	Zip	County	
347 Elm St	Malone	NY	12953	Franklin	
Contact Person	Title				
Vicki Rockhill	Sole Membe	r			
Business Phone Home Phone (518) 483- 6659 ( ) -	Cell Phone (518) 651-	9287	E-mail	②verizon.net	
Current Organizational Sponsor Type			HOTHICHTING	3 VOI 12011.1101	
Proprietary Hospital Based	Volunteer Independent		Industrial		
Volunteer Fire Department Municipal/Government	Other				
Type of Ownership					
☐ Individual ☐ Partnership	Government		Corporation	✓ LLC	
Name of Individual Owner, Partners, Corporation or Government Ent Vicki Rockhill - Sole Member 100%	tity (attach a listing of any/all owne	ers of 10% (	or more stock)		
Section B Primary Operating Territory					
Specify geographic area requested using municipal, political or other					

Section D Description of Propo	osed Services	1000 A A A A A A A A A A A A A A A A A A			
For a corporation attach a certificate	of incorporation, any DBAs and a listing o	of all owners, stockholders or p	rincipals.		
Level of Service (check only one)					
■ EMT	AEMT	Critical Care		Paramedic	
Agency Medical Director	Address	City	State	Phone Num	ber
Dr Tiffany Bombard	24 McManus Rd	Vermontville	NY	(207)	318 - 7757
Agency Providing Medical Control				Phone Num	ber
University of Vermont Health	Network Alice Hyde Medical	Center		(518)	483 - 3000
System Medical Director	Address	City	State	Phone Num	
Dr Tiffany Bombard	120 Washington St Ste	e 230 Watertown	NY	(315)	755 - 2020
Size of Population to be Served	Days of operation		Hours of o	peration	
46,373 (2022)	7		24		
Projected Call Volume	Total _1613	Emergency 664		Non-Emerg	ency <u>949</u>
Source of Statistics for Call volume	PCR Dispatch Center	✓ Agency Call Record	Other_		
Total no. of ambulances Total no	o. of emergency ambulance service vehic		LS First Respo	ncovohieles	
2 1	, or emergency ambutance service verne	0	rra Litat Kesho	nse venicles	
_		U			
Section E Proposed Organizati	onal Structure				
For a corporation attach a copy of cert	tificate of incorporation for any DBAs list	ing of all owners' stockholders	nrincinals inv	estors and/or na	rent cornerations
or sub-corporations. For LLC attach a	copy of NYS DOS Application For Authori	ity.	principats, inv	estors arru/or pe	irent corporations
Proposed Name of Service		Federal Employer Ide	ntification Nun	her	
Monroe Medi-Trans, Inc. d/b	/a Monroe Ambulance	16-1043764			
Address		City	State	Zip	County
1669 Lyell Ave		Rochester	NY	14606	Monroe
Contact Person		Title			
Michael Witkowski		Chief Operating	Officer		
Business Phone	Home Phone	Cell Phone	E-mail		
(585) 347 - 7639	(585) 749 - 6640	(518) 888 - 2261		@monroear	mbulance.com
Proposed Organizational Sponsor Typ	e				
Proprietary	Hospital Based	Volunteer Independent	Industr	ial	
Volunteer Fire Department	Municipal/Government	Other			
Proposed Type of Ownership					
Individual	Partnership	Government	Corpora	ation	Пис
	Partners Corporation or Government Ent				

Thomas Coyle 50% Timothy Coyle 50%

### Exhibit B

## Affirmations of Fitness & Competency

#### **Affirmation of Fitness and Competency**

By completing this form, you are aware that the NYS Department of Health will be conducting a detailed background review in order to determine fitness and competency in accordance with Article 30 of the NYS Public Health Law.

Northern Ambulance Corps, LLC			0734	
Nan	ne of	EMS Agency	NYS EMS Agency Code	
Moi	nroe	Medi-Trans Inc. d/b/a Monroe Ambulance		
Full	Nam	e of Corporate Entity requiring F&C review as a new owner/operator		
Full	Nam	e of Individual	Title	
166	89 Ly	ell Ave		
Add	ress (	f the Individual or Corporate Entity requiring F&C review as a new owner/operator		
161	-04-	3764		
Soci	al Se	curity Number (this is not releasable under the provisions of FOIL)	Date of Birth	
As t	he pr	oposed new owner/operator of an EMS agency, I hereby certify that I am or have bee der, operator or operations manager of one or more of the following in the past 10 ye	n a director, sponsor, principal, ars (Article 30 §3005[5]).	
YES	NO			
✓		Emergency Medical Service certified by the NYS Department of Health, or equivalen	t in any other state.	
	7	Hospital, long term care facility or other Article 28 facility licensed by the NYS Department of Health, or equivalent in any other state.		
1		Invalid coach (Ambulette) Service authorized by the NYS Department of Transportation or equivalent in any other state.		
	✓	Home or residence licensed by NYS or equivalent in any other state.		
	/	Halfway house, hostel or residential facility or institution licensed by, or subject to the rules of the NYS Office of Mental Health (OMH) or Office of Mental Retardation and Developmental Disabilities (OMRDD), or equivalent in any other state.		

#### **Certification of Competency**

By completing and signing this affirmation, I certify that I have operated all of the agencies indicated, in compliance with all applicable statutes, rules, regulations and policies, specifically 10 NYCRR800.

Further, I certify that there have been no administrative orders issued by any Federal, State or local agency for matters that are or were recurrent or uncorrected, or dealt with patient harm or neglect in accordance with NYS Public Health Law during my tenure as a director, sponsor, principal, stock holder, operator or operations manager.

If you are unable to sign this affirmation, attach copies of all background information, Department orders and/or justification to assist in the review and determination of competency.

Thomas C Coyle President-CEO

Full Name

Signature

Parsiolen CEO

Dat

#### **Certification of Fitness**

By completing and signing this affirmation, I certify that I have not been convicted of any crime at anytime, involving murder, manslaughter, assault, sexual abuse, theft, robbery, drug abuse, or sale of drugs, nor have I pleaded nolo contendere to a felony charge relating to any of these offenses.

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Thomas C Coyle - President-CEO

Full Name

President/CHO

10/0/2024

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Nar	ne of	EMS Agency	NYS EMS Agency Code	
Мо	nroe	Medi-Trans, Inc. d/b/a Monroe Ambulance		
Full	Nam	e of Corporate Entity requiring F&C review as a new owner/operator		
Tho	omas	C. Coyle	President-CEO	
Full Name of Individual			Title	
166	89 Ly	ell Ave, Rochester, NY 14606		
Add	ress	of the Individual or Corporate Entity requiring F&C review as a new owner/operator		
Soci	ial Se	curity Number (this is not releasable under the provisions of FOIL)	Date of Birth	
		roposed new owner/operator of an EMS agency, I hereby certify that I am or have been der, operator or operations manager of one or more of the following in the past 10 years.		
YES	NO			
<b>V</b>		Emergency Medical Service certified by the NYS Department of Health, or equivalent	nt in any other state.	
	✓	Hospital, long term care facility or other Article 28 facility licensed by the NYS Department of Health, or equivalent in any other state.		
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Thomas C. Coyle

Full Name

Signature

Date /0/2024

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Thomas C. Coyle

Full Name

Prosident 10

10/01/202

#### THOMAS C. COYLE

179 Timarron Trail, Rochester, NY 14612

Mobile: (585)-509-3686 | Email: tom@monroeambulance.com or tcc3266@gmail.com

#### **Executive Profile**

Accomplished, dedicated, compassionate executive offering a prodigious record of leadership achievement in all facets of strategic plan execution, value creation, and operations management. Highly effective at balancing competing priorities, cultural considerations and relationship dynamics to gain stakeholder buy-in for long term organizational viability. A reputation defined by principal leadership, service excellence and sound decision-making across rapidly evolving and fluid situations. A highly astute communicator/influencer and relationship-builder with an innate ability to grow and develop talent to build capacity. Respected for visionary mindset and intellectual agility to develop and set direction for infrastructure standards and tactical innovation that anticipate business needs, propel continuous improvement and drive growth.

#### **Executive Competencies**

- Relationship Effectiveness: A vibrant communicator with high social intelligence, regarded for ability to develop and maintain productive relationships, partnerships and alliances with organizational and community stakeholders. Recognized for dedication to lead and mentor others and facilitate sensitive, high-stakes negotiations.
- ❖ Operational Leadership: Over thirty-five years of progressive experience in executive and administrative matters, including strategy, operations, purchasing, human resources, training, talent acquisition, facilities management, safety/emergency management, fleet maintenance, and contract labor relations.
- ❖ Organization Building: Experienced building high-performing organizations focusing on best practices and organizational development mindful of service

#### THOMAS C. COYLE

179 Timarron Trail, Rochester, NY 14612

Mobile: (585)-509-3686 | Email: tom@monroeambulance.com or tcc3266@gmail.com

#### **Professional Experience**

#### Monroe Ambulance, President/CEO (01/16-present)

Rochester, New York

- Plan, develop, implement, and direct the organization's operational and fiscal function and performance
- Act as a strategic partner by developing and implementing the company's plans and programs.
- Analyze and make recommendations on the impact of long-range growth initiatives, planning, and introduction of new strategies and regulatory actions.
- Develop credibility and authority for the finance leadership team by providing accurate analysis of budgets, reports and financial trends and operational procedures in order to assist the BOD's and senior executive team.
- Create, improve, implement and enforce policies and procedures of the organization that will improve operational and financial effectiveness of the company.

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#### Monroe Ambulance, Vice President (06/96-12/16)

Rochester, New York

- Direct, manage and plan operations for a multi-service corporation
- Supervision of 260 employees.
- Manage division for fiscal planning and budget.
- Recruit, hire, manage and evaluate division staff
- Direct company policy and implementation.

#### Monroe Ambulance, EMT (06/84-06/96)

Rochester, New York

#### THOMAS C. COYLE

179 Timarron Trail, Rochester, NY 14612

Mobile: (585)-509-3686 | Email: tom@monroeambulance.com or tcc3266@gmail.com

#### **Professional Affiliations:**

**MLREMSC** 

Alliance of Independent Medical Services (AIMS)

United New York Ambulance Network (UYNAN)

North Greece Fire District

Monroe County EMS Chief's Assocation

Brook-Lea Country Club

Greece Chamber of Commerce

Past Vice Chair

President

Chair Elect (Current)

Commissioner

Chair Elect (Current)

Board Member/House Cair (Current)

**Board Member** 



Welcome Leeanne Dann



**Back to Search Results** 

Provider 1D:

21436

Name:

Coyle, Thomas C

County:
Monroe

Status:

Status OK

**Certification Level** 

**Expiration Date** 

**Emergency Medical Technician (EMT)** 

02/28/2025

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Services and Trauma Systems 2024

10/01/2024 11:11

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Nar	ne of	EMS Agency	NYS EMS Agency Code	
Мо	nroe	Medi-Trans, Inc. d/b/a Monroe Ambulance		
Full	Nam	e of Corporate Entity requiring F&C review as a new owner/operator		
Tim	othy	S. Coyle	VP, Director of Purchasing	
Full	Nam	e of Individual	Title	
166	89 Ly	ell Ave, Rochester, NY 14606		
Add	ress	of the Individual or Corporate Entity requiring F&C review as a new owner/operator		
Soci	al Se	curity Number (this is not releasable under the provisions of FOIL)	Date of Birth	
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If you are unable to sign this affirmation, attach copies of all background information, Department orders and/or justification to assist in the review and determination of competency.

Timothy S. Coyle

Full Name

Signature

10/1/24 Date

Date

#### **Certification of Fitness**

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Timothy S. Coyle

Full Name

A. TO 1 10

10/1/24

Tim Coyle 1669 Lyell Ave Rochester, NY 14606 (585) 327-7603 tim@monroeambulance.com

#### **Executive Profile**

Dedicated Executive Vice President and Co-Owner of Monroe Medi-Trans Inc. with over 30 years of experience in the emergency medical and transportation industries. Proven leadership in managing operations, enhancing service delivery, and driving organizational growth. Passionate about improving community health and providing exceptional care during critical moments.

#### **Professional Experience**

#### Monroe Medi-Trans Inc. (DBA Monroe Ambulance)

Executive Vice President & Co-Owner
Director of Purchasing
Board Member
1984 - Present

- Oversee operations and management of the company, ensuring high standards of service delivery in emergency medical and transportation services.
- Managed the Medical Transport Department, facilitating transport for physically challenged individuals and coordinating logistics for appointments and personal outings with a fleet of 15-28 vehicles

#### **Skills**

- Leadership & Team Management
- Strategic Planning & Operations
- Emergency Medical Services
- Logistics & Supply Chain Management
- Community Health & Safety
- Staff Training & Development

#### References

Available upon request.

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Nor	therr	Ambulance Corps, LLC	0734	
Name of EMS Agency			NYS EMS Agency Code	
Mor	roe	Medi-Trans, Inc. d/b/a Monroe Ambulance		
Full	Nam	e of Corporate Entity requiring F&C review as a new owner/operator		
Mat	t T. N	Minisce	Chief Financial Officer	
Full	Nam	e of Individual	Title	
166	9 Lye	ell Ave, Rochester, NY 14606		
Add	ress o	of the Individual or Corporate Entity requiring F&C review as a new owner/operator		
Soci	al Se	curity Number (this is not releasable under the provisions of FOIL)	Date of Birth	
		oposed new owner/operator of an EMS agency, I hereby certify that I am or have bee der, operator or operations manager of one or more of the following in the past 10 ye		
YES	NO			
✓		Emergency Medical Service certified by the NYS Department of Health, or equivalent	t in any other state.	
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If you are unable to sign this affirmation, attach copies of all background information, Department orders and/or justification to assist in the review and determination of competency.

Matt T. Minisce

Full Name

Signature

101.124

Date

#### **Certification of Fitness**

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Matt T. Minisce

Full Name

11/120

#### MATT MINISCE, CMA, CFM

201 Pine Valley Drive • Rochester, New York 14626 mminisce@rochester.rr.com • cell 585-503-4934

#### **Financial Professional**

Experienced and goal-oriented Financial Professional with extensive finance experience in diverse industries include health care, manufacturing and telecommunications. Proven ability to improve operations, cost reductions, internal controls, and productivity/efficiency improvements. Directed financial management teams to support achievement of overall corporate goals and objectives. Core competencies include:

- Accounting Management
- Financial Analysis
- Forecasting

- Cash Management
- Budgeting
- Cost Reductions

- Technology Integration
- Regulatory Compliance
- Efficiency Improvements

#### **CAREER EXPERIENCE**

Monroe Ambulance, Rochester, New York, 2019-Present

#### **Chief Financial Officer**

Key Achievements:

- > Implemented weekly cash flow forecast to be distributed to Executive Leadership Team.
- > Created and implemented a mid-year financial forecasting process to project fiscal year end to be used for operations and tax planning purposes.
- > Enhanced month end reporting package from multiple files distributed to Board of Directors to one file with multiple worksheets. Also expanded financial review to Executive Leadership team.

#### MATT MINISCE • Page 2

#### **CAREER EXPERIENCE CONTINUED**

- > Assisted in the transition to new payroll processing company, mainly responsible to ensure PTO policies were setup and executed correctly.
- ➤ Managed the implementation of new accounting software from SAGE 300 to Aliba MIP Fund Accounting.
- ➤ Created Power Pivot table that combined different years claim data to provide insight to change in revenue by service (also incorporated by different payers i.e. Medicaid, Medicare, and Commercial.

Rochester General Health System, Rochester, New York, 1999-2013

Director of Finance - Long Term Care Service Division 2010 to 2013

Controller - Hill Haven 2008 to 2010

Independent Living for Seniors and Hill Haven 2002 to 2005

Asst. Director of Finance - Independent Living for Seniors 1999 to 2002

#### Key Achievements:

- ➤ Received two RGHS Finance Pillar Awards: Recognized as a member of two teams for our efforts in obtaining \$8 million Heal 12 grant for Hill Haven and reducing RGHS external audit expense by \$100k.
- > Lead the implementation of Third Party Administrator for Independent Living for Seniors, benefits received from service is ability to receive medical claims electronically in which reduced manual processes and improve encounter reporting to federal and state agencies.
- > Recommended and implemented therapy point of service module that resulted in elimination of 10 hours of data entry per week and decreased the time to prepare Medicare billing claims.
- > Automated variance-reporting process that eliminated 2 hours of copying per month.
- > Provided analysis to Hill Haven Nursing Facility and Rochester General Health System leadership teams the impact onto facility from proposed reductions to Medicaid budget.

#### MATT MINISCE • Page 3

#### **CAREER EXPERIENCE CONTINUED**

- > Assisted Vice President of Finance in creating forecasted financial statement model for Rochester General Hospital, model would forecast to year-end plus forecast out five years and model is updated on a quarterly basis.
- > Prepared and communicated ad hoc financial analysis for operational managers and senior management, examples of analysis include product line/contribution margin, breakeven, and volume trend analysis.

Gray Metal Products, Inc. Avon, NY 1998-1999 Controller

#### Key Achievements:

- > Abated over five thousand dollars of assessed penalties from Internal Revenue Service.
- > Implemented a formal cash collection and cash flow forecast.
- > Identified and implemented new hardware and software in order to be Y2k compliant.

Senior Accountant, Curtis Burns Inc. – Rochester, NY 1995-1998 Accountant, Frontier Corporation – Rochester, NY 1994-1995 Staff Accountant, Marcel's Bowling Enterprises – Rochester, NY 1992-1994

#### **EDUCATION & PROFESSIONAL AFFILIATIONS**

State University of New York, College at Brockport- B.S. in Accounting. Minor in Economics.

Monroe Community College, Rochester, NY--A.A.S. Business Administration.

Institute of Management Accountants, Certified Management Accountant and Certified Financial Manager

#### **Affirmation of Fitness and Competency**

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Michael Scott Witkowski

Full Name

Jo/1/24

Signature

Date

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Michael Scott Witkowski

Full Name

4

10/1/24

#### MICHAEL S. WITKOWSKI

38 Washington Rd • Scotia, NY 12302

83 Lynette Dr • Rochester, NY 14616

518.888.2261 Cell • michael.scott.witkowski@gmail.com

#### EXECUTIVE MANAGEMENT PROFILE

#### Dynamic Leadership / Operations Oversight / Customer Service Excellence

Energetic, visionary executive leader with more than 43 years' experience in managing and performing all aspects of the administration of Emergency Services by leveraging a keen understanding of priorities with superior cross-functional communications and interpersonal skills. Easily establish relationships and interface with key management and personnel throughout community and partnering agencies. Recognized for consistent success in developing relationships, processes, and procedures to streamline operations, increase revenues, and enhance profit performance. *Core competencies include:* 

- Business Development
- Strategic Planning & Execution
- Team Performance Optimization
- Quality Customer Service & Support
- Product and Service Marketing

- Budget Planning & Oversight
- Program Analysis / Problem SolvingTraining & Presentations
- Process & Performance Improvements
- Development of Client Relationships

#### PROFESSIONAL EXPERIENCE

CHIEF OPERATING OFFICER, November 2023 to Date MONROE AMBULANCE, Rochester, NY

CHIEF OF OPERATIONS, July 2017 to November 2023 AMBULNZ, New York, NY

**EXECUTIVE DIRECTOR, February 2016 to July 2017** VILLAGE AMBULANCE SERVICE, Williamstown, MA

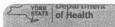
#### Professional Experience Continued

Medical Dispatcher\*

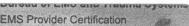
**Professional Development:** FEMA ICS and NIMS, Lean Six Sigma Black Belt

<u>Professional Affiliations:</u> Member Medical Practice Manager Association • National Academy of Ambulance Coding • United New York Ambulance Network • American Ambulance Association • Past President of the Hudson Valley Regional EMS Council • City of Beacon Deputy Emergency Manager • Past President of the City of Beacon Fire Department • City of Beacon Public Information Office • Member of the Dutchess County EMS Council • Member of Tri State Emergency Management Group • Past Member of the Dutchess County Board of Health

\*Expired certification



**EMS Provider Certification** 





Provider: Witkowski, Michael S

Level: Paramedic State #:

133632 EXP: 05/31/2026

James V. McDonald, MD, MPH Ryan P. Greenberg, NRP

Commissioner of Health

Director, Bureau of EMS

#### PARAMEDIC WITKOWSKI

This card is only valid with a government issued ID and should be validated at health.ny.gov/ems/validation

#### **Affirmation of Fitness and Competency**

By c	ompl er to d	eting this form, you are aware that the NYS Department of Health will be condu determine fitness and competency in accordance with Article 30 of the NYS Publ	octing a detailed background review in Lic Health Law.	
Nort	hern	Ambulance Corps, LLC	0734	
Nam	e of E	MS Agency	NYS EMS Agency Code	
Mon	roe l	Medi-Trans, Inc. d/b/a Monroe Ambulance		
Full	Name	of Corporate Entity requiring F&C review as a new owner/operator		
Chri	stopl	ner Dewey	Chief Information Officer	
Full	Name	of Individual	Title	
1669	9 Lye	ell Ave, Rochester, NY 14606		
	-	f the Individual or Corporate Entity requiring F&C review as a new owner/opera	ator	
Socia	al Sec	urity Number (this is not releasable under the provisions of FOIL)	Date of Birth	
		oposed new owner/operator of an EMS agency, I hereby certify that I am or hav der, operator or operations manager of one or more of the following in the past		
YES	NO			
✓		Emergency Medical Service certified by the NYS Department of Health, or equi	valent in any other state.	
	7	Hospital, long term care facility or other Article 28 facility licensed by the NYS Department of Health, or equivalent in an other state.		
✓		Invalid coach (Ambulette) Service authorized by the NYS Department of Transp	portation or equivalent in any other state.	
П	1	Home or residence licensed by NYS or equivalent in any other state.		

Halfway house, hostel or residential facility or institution licensed by, or subject to the rules of the NYS Office of Mental Health (OMH) or Office of Mental Retardation and Developmental Disabilities (OMRDD), or equivalent in any other state.

#### **Certification of Competency**

By completing and signing this affirmation, I certify that I have operated all of the agencies indicated, in compliance with all applicable statutes, rules, regulations and policies, specifically 10 NYCRR800.

Further, I certify that there have been no administrative orders issued by any Federal, State or local agency for matters that are or were recurrent or uncorrected, or dealt with patient harm or neglect in accordance with NYS Public Health Law during my tenure as a director, sponsor, principal, stock holder, operator or operations manager.

If you are unable to sign this affirmation, attach copies of all background information, Department orders and/or justification to assist in the review and determination of competency.

Christopher Dewey
Full Name

Signature

10/1/29 Date

#### **Certification of Fitness**

By completing and signing this affirmation, I certify that I have not been convicted of any crime at anytime, involving murder, manslaughter, assault, sexual abuse, theft, robbery, drug abuse, or sale of drugs, nor have I pleaded nolo contendere to a felony charge relating to any of these offenses.

Further, I certify that, I am not, or was not subject to a state or federal administrative order relating to fraud, embezzlement or patient harm, including, but not limited to actions involving Medicare and or Medicaid.

If you are unable to sign this affirmation, attach copies of all background information, Department orders and/or justification to assist in the review and determination of fitness.

Christopher Dewey

Full Name

10/124

Christopher Dewey | 585-208-9205 | dewey.cp@gmail.com 156 Chestnut Ridge Road, Rochester, NY 14624

#### Christopher Dewey

Innovative, results-driven technology leader with over 30 years of experience in strategic project management, process optimization, and advanced IT solutions. Proven track record of driving technological change, reducing costs, and improving operational efficiency in emergency medical services and technology sectors. Adept at leveraging technology and fostering collaborative team environments.

#### **Professional Profile**

Results driven, proven problem solving expert with unmatched knowledge diversity. Decades of demonstrated success in managing projects of all sizes. Respected and accountable leader and with the ability to prioritize responsibilities. History of consistent regard to fiscal budget constraints and the ability to leverage available assets to their potential. Talent for identifying business pains and blazing a path toward a solution. Over thirty years of accomplished employment in technology has netted a seasoned professional with the knowledge to effect positive results as a matter of routine.

- Interpersonal communication
- Critical problem solving / Logical
- Innovative development skills
- Excellent written and oral communication skills

- Relationship building
- Team building
- Vision-minded approach
- Trustworthy

#### **Current Employment Summary (Monroe Ambulance)**

#### Accomplishments:

- Transformed and kept current a previously constrained infrastructure into an enterprise-class network
  using advanced technologies.
- Pioneered the first successful EMS AVL (Automatic Vehicle Location) and telematics solution for the region.

#### **Professional History**

Chief Information Officer	Monroe Ambulance, Rochester, NY	2019 – Present
Director of Technology	Monroe Ambulance, Rochester, NY	2007 – 2019
Consultant	North Greece Fire District, Greece, NY	2013 - 2016
Solutions Architect/SME	Brite Computers, Victor, NY	2013 – 2015
Technology Director	Microworx, Rochester, NY	1998 – 2007
Partner/Owner	BitsQuik (Internet) Café, Victor, NY	1996 – 1998
Lead Technician -A/V, Theater,	Cinematronics / Electronics Expediters,	1993 – 1996
Automation, Low Voltage	Rochester, NY	

## Exhibit C

## Statement of Purpose and Intent

#### Statement of Purpose and Intent

The purpose of this transaction is for Monroe Medi-Trans, Inc d/b/a Monroe Ambulance (Monroe), that has been an operating ambulance service by the Coyle family since 1975, to acquire the operating assets of Northern Ambulance Corps, LLC (Northern) through an asset purchase agreement included in this application. We are seeking the approval of the Mountain Lakes Regional Emergency Medical Services Council in accordance with the provisions of NYS Public Health Law Article 30 section 3010 to find Monroe "Fit and Competent", as those terms are defined in Article 30, to purchase the operating assets including the NYS Ambulance Certificate from Northern.

It is the intent of Monroe to operate under a separate certificate as a full-service ambulance service throughout its Primary Territory. Post-transfer, Monroe will operate under its own name and over time increase the vehicles and personnel to enhance and support the communities they serve in Franklin County.

Monroe looks forward to being a positive addition by continuing and furthering its participation with the Franklin County EMS community.

Dated: September 17, 2024

Respectfully Submitted:

Monroe Medi-Trans, Inc d/b/a Monroe Ambulance

Northern Ambulance Corps, LLC

## Exhibit D

# Resume of New Owner and Organizational Chart

#### Monroe Medi-Trans, Inc. / Monroe Ambulance

1669 Lyell Avenue Rochester, New York 14606 www.monroeambulance.com

Emergency: (585) 232-9000 Transportation: (585) 454-6211 Admin Fax: (585) 454-5182

AMBULANCE/TRANSPORTATION

Quality. Compassion. Integrity.

#### Resume of New Ownership

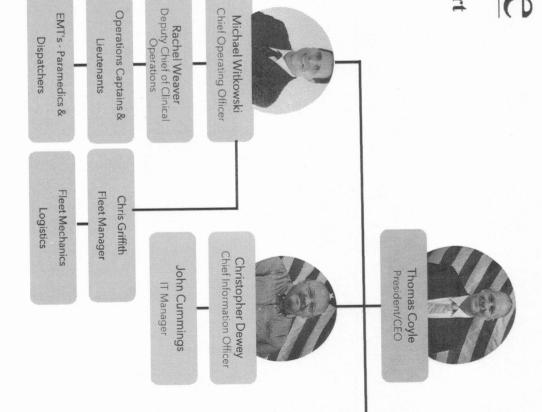
Monroe Ambulance was formed in October of 1975 and has continued its service to the communities of Monroe and Orleans Counties for 49 years. Monroe was founded by Elieen Coyle who was not only a visionary but an active community leader with the best interests of the community in mind. Elicen forged and instilled a sense of community service in every aspect of Monroe's operation. Monroe was one of the first ambulance services in Monroe County to upgrade and provide Paramedic level ambulance services to the City of Rochester and the surrounding communities serviced by multiple volunteer ambulances.

In 1993, Tom Coyle was promoted to Vice President of Operations and continued Eileen's vision of serving the communities with the right service at the right time. In 2018, Eileen suddenly passed, and Tom transitioned into the position of President and CEO of the organization and has continued to improve and solidify Monroe's standing as a leader in the EMS community.

Under Tom's leadership, Monroe is responsible for 1263 square miles of Monroe and Eastern Orleans Counties, serving 12 Towns as the primary ambulance provider. Monroe also provides ALS and Mutual Aid Ambulance the other towns and villages of Monroe County as available.

In 2023, Monroe responded to over 30,000 requests for service, and transported approximately 21,000 patients. Monroe currently employs 215 local EMT's and Paramedics and currently operates 29 ambulances and first response vehicles across the 1263 square miles of primary response territory. Monroe's leadership team boasts over 200 years of combined experience in the EMS industry. In addition to our medical technicians, our support staff of 20 provide daily assistance in Administration, Human Resources, Communications, Logistics, Fleet Maintenance, Education, and Training.





Deputy Chief of Training & Staff Development

LeeAnn Dann

CIC's / Instructors

Field Training Officers

## Exhibit E

# Deficiency Notices & Malpractice Actions



#### Monroe Medi-Trans, Inc. / Monroe Ambulance

1669 Lyell Avenue Rochester, New York 14606 www.monroeambulance.com

Emergency: (585) 232-9000 Transportation: (585) 454-6211 Admin Fax: (585) 454-5182

AMBULANCE/TRANSPORTATION

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Monroe Ambulance has no continued uncorrected patient care violations and is not subject to any malpractice actions.

# Exhibit F

# Statement of Current Ownership

Vicki Rockhill is the sole member of Northern Ambulance Corps., LLC

Vicki Rockhill is the only officer of Northern Ambulance Corps., LLC

## Exhibit G

# Statement of End Ownership



#### Monroe Medi-Trans, Inc. / Monroe Ambulance

1669 Lyell Avenue Rochester, New York 14606 www.monroeambulance.com

Emergency: (585) 232-9000 Transportation: (585) 454-6211

Admin Fax: (585) 454-5182

Quality. Compassion. Integrity.

#### **END OWNERSHIP**

Monroe Medi-Trans, Inc. d/b/a Monroe Ambulance, owned 50% by Thomas C. Coyle and 50% by Timothy S. Coyle will own substantially all the assets of Northern Ambulance upon closing. It is the intention of Monroe Medi-Trans, inc. d/b/a Monroe Ambulance to operate under a separate certificate and Agency Code the territory previously held by Northern Ambulance.

# Exhibit H

# List of Officers and Directors Post Transaction



#### Monroe Medi-Trans, Inc. / Monroe Ambulance

1669 Lyell Avenue Rochester, New York 14606 www.monroeambulance.com Emergency: (585) 232-9000 Transportation: (585) 454-6211 Admin Fax: (585) 454-5182

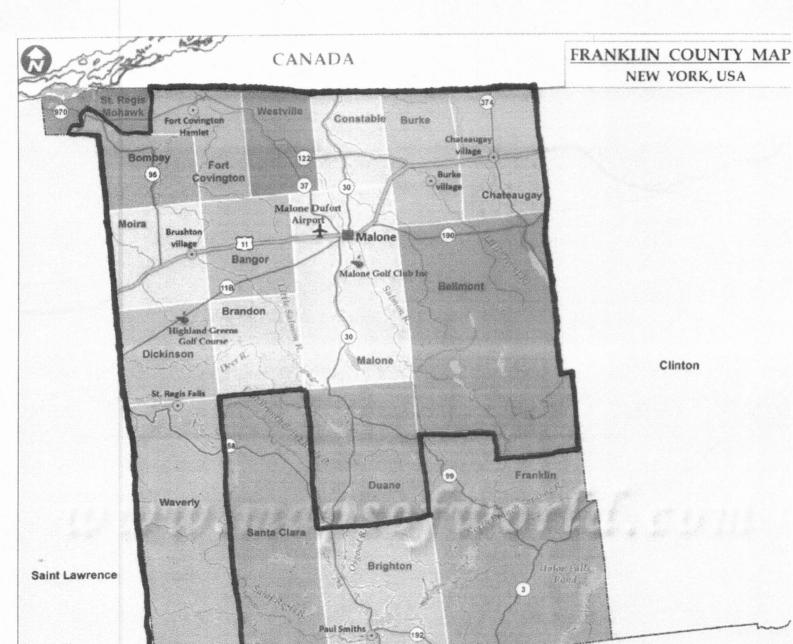
Quality. Compassion. Integrity.

#### List of Officers and Directors Post Transfer:

Thomas Coyle – President/Chief Executive Officer
Michael Witkowski – Chief Operating Officer
Matt Minisce – Chief Financial Officer
Christopher Dewey – Chief Information Officer
Timothy Coyle – Director of Purchasing

# Exhibit I

# Primary Operating Territory



# Exhibit J

# NYS Department of Health Ambulance Certificate

(Recert Package sent to NYS DOH on 9/14/2024)

# Expires: 11/30/2024

# RK STATE DEPARTMENT OF HEALTH

# ance Service Certificate

Northern Ambulance Corps, LLC DBA: Northern Ambulance fied as a New York State ambulance service in ce with the provisions of Article 30 of the Public Health Law



nstable, Burke, Chateaugay, Bombay, Bellmont, Moira, Bangor, Malone,

Wenny I Brasel

Program

Commissioner of Health

suspended, limited or annulled for violation of the Public Health Law

CERTIFICATE IS NOT TRANSFERABLE

Keep conspicuously posted

No. 37462

#### Webform submission from: EMS Agency Renewal Submission

4:

From: Survey Builder (donotreply-sb@health.ny.gov)

To: northamb@yerizon.net

Date: Saturday, September 14, 2024 at 09:37 PM EDT

Submitted on Sat. 09/14/2024 - 21:24

Submitted by: Anonymous

Submission ID 815369

Submitted values are:

Submission Type Agency Renewal

Name of Service Northern Ambulance Corps, LLC

Agency Code 0734

Name of Contact Person Vicki L. Rockfill Northamb@verizon.net 5184636699

**Medical Director Information** 

Tiffany T. Bombard tbombardmd@cvph.org 207 3187757

NYS DOH EMS Region Capital (Central Office)

Please Select Your Program Agency Mountain: Lakes REMISCO EMS Program Agency

# Exhibit K

Certificates of Incorporation and Formation

Monroe Medi-Trans, Inc.

Northern Ambulance Corps., LLC

FILED

#### 1222382

CERTIFICATE OF INCORPORATION

INFO 9

175 AF? 28 AH 11: 42

OF

MONROE MEDI-TRANS, INC.

Section 402 of the Business Corporation Law

The undersigned, for the purpose of forming a corporation under Section 402 of the Business Corporation Law, hereby certifies:

- 1. The name of the corporation shall be MONROE MEDI-TRANS, INC.
  - 2. The purposes for which it is formed are:
- (a) To engage in a general transportation business, including transportation of incapacitated persons by ambulance and other vehicles.
- (b) To engage in any other commercial, mercantile, industrial, manufacturing, franchise or service

- 4. The office of the Corporation is to be located in the City of Rochester, County of Monroe and State of New York.
- the agent of the Corporation upon whom process in any action or proceeding against the Corporation may be served. The address to which the Secretary of State shall mail a copy of process in any action or proceeding against the Corporation which may be served upon him is Woods, Oviatt, Gilman, Sturman & Clarke, Attention: Glenn F. Litchfield, 44 Exchange Street, Suite 500, Rochester, New York 14614.
  - 6. The subscriber is of the age of twenty-one (21) years or over.

IN WITNESS WHEREOF, the undersigned incorporator affirms that the statements made herein are true under the penalties of

# DEPARTMENT OF STATE CORPORATIONS AND STATE RECORDS DIVISION 162 Washington Avenue

## Albany, NY 12231

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State of New York

Department of State

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## DEPARTMENT OF STATE CORPORATIONS AND STATE RECORDS DIVISION 162 Washington Avenue

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V	Broome	Columbia	Fulton	Livingston	Kings	Ontario	Rockland	Steuben	Washington
i	Cattaraugus	Cortland	Genesee	Madison	New York	Orange Orleans	St. Lawrence	Suffolk Sullivan	Wayne Westchester
	Cayugu	Delaware Dutchess	Greene Hamilton	Monroe Montgomery	Queens Richmond		Saratoga Schenectady		Westerester
·	Chautauqua Chemung	Erie	Herkimer	Nassau	Niagara	Otsego	Schoharie	Tompkins	Yales

The addresses of each location within New York State where business is or will be conducted under assumed name—list on reverse side. If no business locations in New York State, check box

Corporation officer signature

Type name and office Eileen Coyle, President

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#### ARTICLES OF ORGANIZATION

OF

#### NORTHERN AMBULANCE CORPS, LLC

FILED BY: Service Inc.

#### ARTICLES OF ORGANIZATION

OF

#### NORTHERN AMBULANCE CORPS, LLC

Under Section 203 of the Limited Liability Company Law

THE UNDERSIGNED, being a natural person of at least eighteen (18) years of age and acting as the organizer of the limited liability company (the "company") hereby being formed under Section 203 of the Limited Liability Company Law of the State of New York certifies that:

FIRST:

be organized under the LLCL.

The name of the limited liability company is:

#### NORTHERN AMBULANCE CORPS, LLC

SECOND: The purpose of the limited liability company is:

To engage in any lawful act or activity for which limited liability companies may

THERD: The county within the State of New York in which the office of the limited liability company is to be located is Franklin.

FOURTH: The Secretary of State is designated as the agent of the Company upon whom process against the Company may be served. The post office address to which the Secretary of State shall mail a copy of any process served upon the Company is:

IN WITNESS WHEREOF, the undersigned has subscribed this certificate and hereby affirms the foregoing as true under the penalties of perjury.

Dated: December 18, 2007

Scott J. Schuster
Sole Organizer
283 Washington Avenue
Albany, NY 12206

N. Y. S. DEPARTMENT OF STATE DIVISION OF CORPORATIONS AND STATE RECORDS

ALBANY, NY 12231-0001

#### FILING RECEIPT

ENTITY NAME: NORTHERN AMBULANCE CORPS, LLC

DOCUMENT TYPE: ARTICLES OF ORGANIZATION (DOM LLC)

COUNTY: FRAN

FILED:12/19/2007 DURATION:\*\*\*\*\*\*\* CASH#:071219000789 FILM #:071219000714

FILER:

SERVICO INC. P.O. BOX 871

ALBANY, NY 12201

ADDRESS FOR PROCESS:

THE LLC 347 ELM STREET MALONE, NY 12953

REGISTERED AGENT:

12/19/2007



## Exhibit L

# Copy of Asset Purchase Agreement (if any)

\*The asset purchase agreement is not finalized, for your consideration a copy of the Letter of Intent is included



Monroe Medi-Trans, Inc. / Monroe Ambulance

1669 Lyell Avenue Rochester, New York 14606 www.monroeambulance.com Emergency: (585) 232-9000 Transportation: (585) 454-6211 Admin Fax: (585) 454-5182

AMBULANCE/TRANSPORTATION

Quality. Compassion. Integrity.

September 27, 2024

Vicki Rockhill, Sole Member Northern Ambulance Corps., LLC dba Northern Ambulance 347 Elm Street Malone, NY 12963

Dear Vicki.

Monroe Medi-Trans, Inc. d/b/a Monroe Ambulance ("Offeror" or "Monroe"), is pleased to express its intention to acquire substantially all the business assets and the Ambulance Operating Certificate (as more fully described below, "Assets") of Northern Ambulance Corps., LLC d/b/a Northern Ambulance ("Offeree" or "Northern"). This Letter of Intent ("Letter") sets forth the proposed terms and conditions for Offeror's acquisition of Offeree's assets.

The terms and conditions proposed by Offeror for the acquisition of the Assets from Northern are as follows:

#### a. Assets to be acquired:

- 1. Ambulance Operating Certificate Agency Code 0734
- 2. 2020 Chevy Ambulance Vin # 1GBZGHCG2L1155355
- 3. 2022 Ford Ambulance Vin # 1FDWE3FNXNDC07331
- 4. All Medical Equipment, Supplies and Training Equipment
- 5. 2 LifePak 15
- 6. 2 Lifepak 12

- 4.
- c. Timing: Monroe, you and Northern will use reasonable efforts to complete and sign the Asset
  Purchase Agreement within 30 days of the execution of this LOI. Closing will occur upon receipt of
  all necessary regulatory approvals in connection with the transfer of Northern's authority to operate
  an ambulance company to Monroe, including without limitation, Northern's NYS Ambulance
  Operating Certificate.
- d. Assignment: Monroe may assign all agreements contemplated hereunder to an affiliate.
- e. Reps and Warranties: The Definite Agreements will include customary representations and warranties for transactions of this nature, including with respect to compliance with applicable Medicare/Medicaid payment regulations.

#### f. Closing Conditions:

- The Purchase Agreement will include closing conditions typical for transactions of this nature, including, without limitation, receipt of all necessary corporate consents and approvals from regulatory agencies with respect to the change of ownership of Company and requisite consents, if any, for the continuity of the Companies'
- contracts.
   Monroe shall have completed its due diligence investigation of the Companies,
   confirming that the business, assets, prospects, financial and legal condition of the
   Company are satisfactory in all respects to Monroe in its sole discretion.
- iii. There shall not have occurred any event, fact, condition, change or effect that is or could be (in the sole discretion of Monroe) adverse to the business, operations, results of operations, condition (financial or otherwise), assets, prospects, or liabilities of the Companies.

Exclusivity: In consideration for the time, effort, and expense that Monroe will expend to consummate the Transaction, Company and Seller hereby grant to Monroe for the 60-day period following the execution in full of this LOI (the "Exclusivity Period") the exclusive right to pursue the opportunity to enter the Transaction. During the Exclusivity Period, none of Seller, the Companies, nor any of their respective officers, directors, managers, employees, affiliates, agents, and representatives (as applicable), shall directly solicit offers from, negotiate with, or enter into any agreement with any third party, or in any manner encourage any proposal by any other person or entity relating to the acquisition of the Company or any assets of the Company outside of the ordinary course of business, in whole or in part, whether directly or indirectly, through purchase, merger, consolidation or otherwise.

#### j. Conduct of Business, No Disclosure:

- During the period from the date hereof until this LOI is terminated, Seller will cause the Company to, and the Company will, (i) conduct their business and operations only in the ordinary and normal course, consistent with past practice and in a commercially reasonable manner, and to refrain from any extraordinary transactions, and (ii) use their commercially reasonable efforts to preserve its business organization intact, retain the services of its present employees and preserve the present business relationships and goodwill of its customers, vendors and others having business
  - relations with the Companies. Except to the extent required by law, without the prior written consent of the other ii. parties hereto, neither Monroe, Seller, nor the Company will, and each will cause their representatives not to, make, directly or indirectly, any public comment, statement or communication (including, without limitation, to employees, customers or vendors of the Companies) with respect to, or otherwise to disclose or to permit the

disclosure of the existence of discussions regarding, a possible transaction among the ice herete or any of the terms, conditions or other aspects of the transaction

unless the term is extended by the parties., Sections J.i, ii, k and l and the Confidentiality Agreement which shall survive the termination of this LOI for a period of two years.

1. **Miscellaneous:** This LOI shall be governed by the substantive laws of the State of New York without regard to conflict of law principles. Each party hereby submits to the exclusive jurisdiction of the state and federal courts located in the State of New York. This LOI constitutes the entire understanding and agreement between the parties hereto and their affiliates with respect to its subject matter and supersedes all prior or contemporaneous agreements, representations, warranties and understandings of such parties (whether oral or written). No promise, inducement, representation or agreement other than as expressly set forth herein, has been made to or by the parties hereto. This LOI may be amended only by written agreement, signed by the parties to be bound by the amendment. Evidence shall be inadmissible to show agreement by and between such parties to any term or condition contrary to or in addition to the terms and conditions contained in this LOI. This LOI shall be construed according to its fair meaning and not strictly for or against either party.

Monroe looks forward to welcoming Northern into the Monroe family and to leverage Monroe's resources to grow the Companies' business. Should you have any questions, please do not hesitate to contact Michael Witkowski by phone at 518-888-2261 or by email at <a href="mailto:mwitkowski@monoreambulance.com">mwitkowski@monoreambulance.com</a>. If the foregoing terms are acceptable to you, please so indicate by signing the enclosed copy of this letter and returning it to the attention of the undersigned.

Very truly yours,

MONROE MEDI-TRANS, INC. d/b/a MONROE AMBULANCE

Name: Thomas Coyle

Title: President / Chief Executive Officer

# Exhibit M

# Financial Forecast/Budget and Insurance

Client#: 1684274

CERTIFICATE NUMBER:

MONROMED1

REVISION NUMBER:

INCURED MAMED ABOVE FOR THE POLICY PERIOD

ACORD.

COVERAGES

## CERTIFICATE OF LIABILITY INSURANCE

9/30/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER. IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer any rights to the certificate holder in lieu of such endorsement(s). CONTACT Michael Scarcello PRODUCER FAX PHONE (A/C, No. Ext): 716-314-2082 **USI Insurance Services. LLC** E-MAIL. ADDRESS: michael.scarcello@usi.com 300 Meridian Centre Blvd. Suite NAIC # INSURER(S) AFFORDING COVERAGE 100 INSURER A: Coverys Specialty Insurance Company 15686 Rochester, NY 14618 24147 MISURER R : Old Republic Insurance Company INSURED Monroe Medi-Trans. Inc. DBA HISLINER C : Monroe Ambulance INSURER D : 1669 Lyeil Avenue INSURER E : Rochester, NY 14606 INSURER F :

11	HIS IS TO CERTIFY THAT THE POLICIES IDICATED. NOTWITHSTANDING ANY RE ERTIFICATE MAY BE ISSUED OR MAY I XCLUSIONS AND CONDITIONS OF SUCH	QUIREMEN PERTAIN, POLICIES	THE INSURANCE AFFORDED LIMITS SHOWN MAY HAVE	BY THE POLICIES BEEN REDUCED	DESCRIBED I	HEREIN IS SUBJECT TO A	
MA		MODL SUBR	POLICY NUMBER	(MANUSOVY TYYY)	POLICYPY	LIMIT	
	Y COMMERCIAL GENERAL LIABILITY	THE STATE OF	005NY000026264	06/01/2024	96/91/2025		<b>\$1,000,000</b>
A			00341000000			DAMAGE TO RENTED PREMISES (Es occurrence)	<b>\$100,000</b>
	CLAIMS-MADE X OCCUR					MED EXP (Any one person)	s 5,000
						PERSONAL & ADV INJURY	s 1,000,000
1	A STATE OF THE STA					GENERAL AGGREGATE	\$3,000,000
	GEN'L AGGREGATE LIMIT APPLIES PER:					PRODUCTS - COMP/OP AGG	\$3,000,000
1	X POLICY PRO-			ł			\$
<u> </u>	OTHER:	<del> </del>	MWTB314843	06/01/2024	06/01/2025	COMBINED SINGLE LIMIT (Es accident)	s1,000,000
В	AUTOMOBILE LIABILITY		M. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.			BODILY INJURY (Per person)	\$
l	X ANY AUTO SCHEDULED					BODILY INJURY (Per accident)	\$
1	AUTOS ONLY AUTOS					PROPERTY DAMAGE (Per accident)	\$
١	X AUTOS ONLY X NON-OWNED AUTOS ONLY				1		S
_	<del>                                     </del>	+	005NY000026264	06/01/2024	06/01/2025	EACH OCCURRENCE	s10,000,000
A	X UMBRELLA LIAS X OCCUR	_	00001 00002020 <del>4</del>	7		AGGREGATE	s10,000,000
	EXCESS LIAB CLAIMS-MAD	4		ļ	1		\$
L	DED RETENTION\$			00104/2024	08/01/2024	Y PER OTH-	

Northern Ambulance P&L Summary Pro-Forma for Fiscal Year '25 - analysis to be used for regulatory agency for potential asset purchase.

	FY '25 Projected
Revenue	1,211,056.09
Expenses:	
Salaries & Wages	691,991.72
Fringe Benefits	139,072.11
Auto Expense	51,932.47
Other Expenses	129,507.13
Operating Expense Subtotal	1,012,503
Net Income prior to Other Income/Expenses	198,553
Other Income	4800 (25 568 27)
Other Expense (includes Bad Debt \$23,687)	(25,568.27)
Net Income	177,784

Notes:

# Exhibit N

# List of Assets

### **Asset List**

**Ambulance Certificate** 

2020 Chevy Ambulance VIN# 1GBZGHCG2L1155355

2022 Ford Ambulance VIN# 1FDWE3FNXNDC07331

All Medical Equipment and Supplies

All Training Equipment and Supplies

LifePak 15's

LifePak 12's

All Furniture and Fixtures

All computer equipment, software, communications equipment and twoway radio equipment

Real Property and Improvements